

BUSINESS & CONSUMER SERVICES

Sector Overview

AREAS OF INTEREST

HUMAN CAPITAL MANAGEMENT

- Specialty Staffing
- Professional Services and Consulting
- Business Process Outsourcing
- Brokerage Models (Insurance, Real Estate, etc.)

EDUCATION

- Early Education
- K-12
- Training and Professional Education
- Tutoring and Test Prep

TECH-ENABLED SERVICES

- Information Services
- IT Consulting and Digital Engineering
- IT Managed Services
- Legal Outsourcing and Technology
- Marketing Services and Technology

FACILITY SERVICES

- Security Services (Guarding and Video Monitoring)
- HVAC, Mechanical, Plumbing and Electrical
- Landscaping and Janitorial
- Restoration and Remediation

CONSUMER SERVICES

- Essential Home Services
 (HVAC / Plumbing / Electrical / Pest Control)
- Health & Wellness / Fitness
- Pet Services



INVESTMENT CRITERIA

COMPANY ATTRIBUTES	Experienced management team; established track-record; sustainable competitive advantages; attractive growth opportunities
ENTERPRISE VALUES	\$100 to \$500 mm
GEOGRAPHY	North America
OWNERSHIP	Majority positions
EQUITY INVESTMENTS	\$50 to \$150 mm
FUND	Currently investing our 10th fund with commitments of approximately \$1.7 billion

REPRESENTATIVE INVESTMENTS

g)	The second secon	Apps Associates is an enterprise application service leader focused on helping organizations strategize, execute, integrate and optimize digital transformation initiatives across the enterprise. www.appsassociates.com
	Compassion-First Pet Hospitals	At the time of our exit, Compassion-First Pet Hospitals ("CF") was one of the largest independent, specialty-focused network of pet hospitals in the United States, with 41 locations across the country. www.compassionfirstpets.com
	K12 Coalition. Teaching for the Greater Good	K12 Coalition is a leading national provider of professional education solutions across the entire K-12 teacher lifecycle. www.k12coalition.com
	SYSTEMS	S.i. Systems was one of the largest IT staffing companies headquartered in Canada. S.i. Systems uses a proprietary web-based match-making solution called MatchGuide™ to provide precision contract and permanent placements for IT professionals across Canada. www.sisystems.com

The representative investments are provided as an example of Quad-C's prior experience for the benefit of management teams or other parties interested in partnering with Quad-C. It should not be assumed that any investments identified were or will be profitable. Past performance is not indicative of future results. A full list of Quad-C portfolio companies is available upon request.

KEY CONTACTS

TIM BILLINGS, SENIOR PARTNER 434-979-9486 TWB@OC-INC.COM JACK WALKER, PARTNER 434-979-9340 JCW@QC-INC.COM

CHRIS TOLLEFSEN, PRINCIPAL 434-979-9109 CJT@QC-INC.COM MICHAEL HAMOD, VICE PRESIDENT 434-327-1405 MAH@QC-INC.COM

MATTHEW SORENSEN, VICE PRESIDENT 434-979-1827 MSS@QC-INC.COM

QUAD-C MANAGEMENT, INC

240 W MAIN STREET, SUITE 600 CHARLOTTESVILLE, VA 22902 434-979-2070 www.quadcmanagement.com